# IDAHO REAL ESTATE COMMISSION'S EDUCATION EXCHANGE

News You Can Use From The Education Department

APRIL 11, 2008

VOLUME 3 ISSUE 2

#### Instructor Development Workshop 2008

## Limited Seating Left! Register before May 12th and only pay \$150; after May 12th registration fee will be \$175!

When: May 20-21, 2008

**Where:** DoubleTree Riverside Hotel in Boise, ID. For reservations at \$85/night, call (208) 343-1871 and identify yourself as an attendee of the Instructor Development Workshop with the Idaho Real Estate Commission.

Cost: \$150 (until May 12th), \$175 (received after May 12th)

**Presenters:** BSU Center for Professional Development (Train the Trainer) and Pearson Vue (License Exam Review)

**CORE 2008:** Hot Topics-Doug Marfice, Case Law-TJ Angstman, and Legislative Update-Miguel Legaretta.

**Who Should Attend:** Certifed instructors (54-2035(2)(a)(iii)), those who are interested in becoming an instructor, real estate office trainers, and school administrators.

**Why You Should Attend:** Be the first to see CORE 2008, learn valuable techniques to teach adults, great networking opportunities, meet the Commissioners, Education Council members, & certified instructors, and it fulfills your requirement for certification!

The Education Department would like to welcome the following Courses, Instructors and Providers that have been recently certified. For more information about these Courses, Instructors and Providers, please visit: http://www.irec.idaho.gov

### **Courses**

E0511-0208 Real Estate Auctions: A REALTOR Guide

E0516-0208 FHA & VA Appraisal Basices

E0525-0208 Environmental Issues

E0532-0208 Fiar Housing Law and Practice

E0548-0208 Tax Strategies

E0552-0208 Mortgage Fraud: A Dangerous Business

E0554-0208 Opportunity Knocks! Fair Housing in Real Estate

E0557-0308 Achieving Success in a Changed Market

E0558-0308 Introduction to Green Building for Realtors

E0559-0308 The Agent's Guide to Short Sales-2008

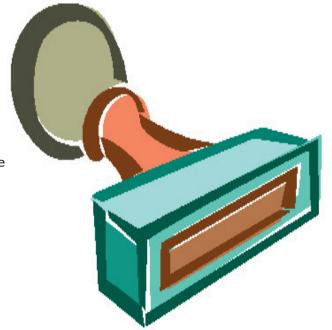
E0560-0308 Real Estate Investing: Optimizing in Today's Market

E0561-0308 Creative Land Buving

E0562-0308 TIC's & Advanced 1031 Exchanges

E0563-0308 These Walls Can Talk

E0564-0308 Preserving Dignity



E0565-0308 FHA Mortgage Finance

E0566-0308 Survival of the Fittest

E0567-0308 Short Sales: The Long and the Short of It

E0568-0308 NAR Code of Ethics

E0569-0308 Mortgage Lending and Hedging Against Inflation

E0570-0308 Basic & Advanced 1031 Exchange

E0571-0308 Fair Housing Basics

E0572-0308 Understanding the Foreclosure and Short Sale Process

E0573-0308 VA Mortgage Finance

E0574-0308 General & Conventional Mortgage

E0575-0308 Winning the Real Estate Game

E0576-0308 Title Commitments and the ALTA Homeowner's

Policy of Title Insurance

#### **New Providers**

Negotiation Expertise, LLC
Sterling Education Services, Inc
Coeur d'Alene Association of REALTORS
AMS Training, LLC
Jeld-Wen 1031, Inc
Sharlot Barnett
Capital Concepts, Inc
Sandpoint Title Insurance, Inc
CBT Alliance
Professional Marketing Concepts
The CE Shop, Inc

#### **New Instructors**

Lori Bott Tanya Schulter Jon Stenguist

## **Welcome, Caitlin Lavelle!**

Caitlin Lavelle is the newest addition to the Education Department, filling the spot of Office Assistant/Librarian. Caitlin is working on two bachelor degrees at Boise State in Political Science and Environmental Science. She is originally from Ohio, but has lived in Boise for 8 years and currently servies in the Idaho Army National Guard. In her occasional spare time, Caitlin enjoys the outdoor activities, specifically snowboarding and kayaking.

## **Notes from Mandy Frary, Education Director:**

Things are going well in the Education Department. We are all staffed up and preparing for IDW 2008. As a reminder, your Continuing Education course certification applications are due by the 1st of each month in order to be considered at the midmonth Education Council meeting. Please start early even if your course is approved in another state. The Education Council carefully reviews every new and renewal course by looking over the supplied course materials and approved topics list. Council members provide a broad base of knowledge from their own real estate experiences and continuing education classes. If you are teaching an accepted Designation course and would like to submit your course completion list, please email it to coursecompletionlist@irec.idaho.gov. Submitting a course completion list will ensure that all your attendees receive credit without having to fax in their individual course completion certificates. Thank you to all the great providers and instructors.

Keep up the good work!

#### **EDUCATION EXCHANGE MISSION STATEMENT**

The purpose of the Education Exchange is to promote communication and generate ideas between the Idaho Real Estate Commission, Providers, and Instructors. As regulatory body, it is not the Commission's intent to advertise a particular provider, course, or instructor.